

Job Description: Golf Professional

Location: Clinton, Missouri

Organization: Clinton Country Club – A Member-Owned Golf Course

Position Type: Full-Time

Reports To: Board of Directors / Golf Committee

Position Summary

Clinton Country Club a member-owned golf course in the heart of Clinton, is seeking a passionate and driven Golf Professional to lead all aspects of our golf operations. This is a hands-on, high-visibility role ideal for someone who thrives in a community-focused environment and is eager to help a small-town club reach its full potential. The ideal candidate is not only skilled in golf instruction and operations but also brings a fresh perspective, creativity, and a desire to grow membership, programs, and engagement.

Key Responsibilities

Golf Operations

- Oversee daily golf operations including tee times, pace of play, course setup, and tournaments.
- Maintain a visible and professional presence on the course and in the clubhouse.
- Supervise outside services (cart staff, starters/rangers, etc.) and ensure excellent member service.
- Oversees business operations of club, including financial and membership.

Instruction & Player Development

- Offer private and group golf lessons to members, guests, and juniors.
- Develop player clinics, junior programs, men's association, women's association, and other creative instructional offerings.
- Foster a welcoming learning environment for all skill levels.

Pro Shop Management

- Manage inventory, sales, and merchandising of golf apparel, equipment, and accessories.
- Maintain a clean, professional, and inviting shop.
- Assist members with equipment fitting and custom orders.

Events & Tournaments

- Organize and execute member tournaments, leagues, and outings.

- Collaborate with the golf committee to create engaging events that promote fun and inclusivity.

Club Growth & Engagement

- Work with the Board and committees to implement ideas that grow club usage and attract new members.
 - Build relationships within the community and collaborate on outreach or partnerships.
 - Embrace opportunities to expand programming, improve the member experience, and enhance club value.
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Qualifications

- PGA Member or Apprentice preferred but not required for the right candidate.
 - Strong golf instruction skills and passion for teaching.
 - Excellent customer service and communication skills.
 - Experience with tournament software, point-of-sale systems, and golf retail a plus.
 - Self-starter with a collaborative mindset and entrepreneurial spirit.
 - Must be flexible, organized, and capable of adapting to various roles in a small-staff environment.
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Compensation & Benefits

- Competitive salary based on experience.
- Lesson revenue share and pro shop sales incentives.
- Golf privileges and merchandise discounts.
- Opportunity to shape the future of a cherished local club.
- Flexible potential for creative programming and personal brand development.